



## INTRODUCTION

The Interim Management Services provided by Business Step offer to its customers the opportunity to benefit from outside strategic assets, fundamental to the development of its business and operations in unusual conditions of quality, flexibility, cost and risk.

The competitive positioning that organizations seek in order to obtain differentiation of its products in the sectors where they operate - increasingly competitive, global and dynamic - requires them to have adequate management teams, with a high level of quality that must ensure unquestionable levels of productivity and leadership.

Furthermore, markets require companies to respond quickly to their dynamic and unstable movements, a consequence of effects such as the rapid technological change, the effects of internet in business, or even the phenomena of globalization or the recent growth of some economies like China, India, etc.

Companies now have to adapt to complex and dynamic movements, responding to the emergence of new players, new products, new rules and new business frontiers. Business Innovation is something that is currently part of many managers' vocabulary, allowing the creation of business opportunities for the fastest and more creative companies, in a response to these changes.

In this context, the business management models also need to have flexible and dynamic characteristics, mainly on its structures and how it responds to all the challenges that today business requires.

The solution can therefore be the recruitment of highly experienced managers, for limited periods of time, which properly embedded in a management team, will perform tasks with clear and defined objectives, thereby contributing to an increase of the company intellectual capital.

## THE INTERIM MANAGEMENT SERVICES

Business Step provides a set of executives with proven talent and high-management experience, to present the following Interim Management services:

- Executive Management;
- Business Units / Operational Units Management;
- Launch of new Companies or Business Units / Operational Units;
- Diversification / strengthening of existing business;
- Team Management (sales or operations);
- Projects or Solutions Management.

## BENEFITS

- Quick response to temporary needs, created for example by failures in the team management or situations of change or restructuring;
- Ability to benefit from executives with proven talent, attached to a flexible service of limited duration and with an appropriate allocated percentage;
- Work by project commitment associated with well defined and clear goals;
- Increase of the management team without Head Count addition;
- Transfer of fixed to variable costs;
- Cost reduction;
- Risk reduction;

## STRUCTURE

The Interim Management Services are structured according to the specific needs of each client, and will be subject to a contract which includes the general conditions of the service provided, the objectives, obligations of the parts, the financial terms and confidentiality conditions, among others. The interim managers that provide the services are incorporated in the client's business structure, respecting their culture, structure, hierarchy, values and organization.

## CONTACTS

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